

THE TAX COLLECTORS & TREASURERS ASSOCIATION OF NEW JERSEY
59th ANNUAL CONFERENCE
Hard Rock, Hotel & Casino, Atlantic City, NJ
Wednesday, May 27th through Friday, May 29th 2026

Conference Committee
Margaret Saharic, CTC, Chairperson
Stacey Carron, CTC, Co-Chair

WEDNESDAY – MAY 27, 2026
LATE ADMITTANCE (15 MINUTES) NO CEU CREDITS

9:00 AM – 9:50 AM – OPENING COMMENTS OF THE DIRECTOR

1 Contact Hour:

CTC-General/Secondary Duties,
CMFO/CCFO-Office Management/Ancillary Subjects,
RMC-Professional Development,
QPA-Office Administrative/General Duties,

PARTICIPANT: Michael Rogers, Director - Division of Local Government Services

10:00 AM - 10:50 – LEGISLATIVE UPDATE

1 Contact Hour:

CTC- Legislation,
CMFO/ CCFO- Office Management/Ancillary Subjects,
RMC- Professional Development,
QPA – Office Administrative/General Duties,

PARTICIPANTS: Lori Buckelew, Deputy Executive Director/Director of Government Affairs - NJLM

Keith Bonchi, Esq., TCTANJ Legal Counsel - Goldenberg, Mackler, Sayegh, Mintz, Pfeffer, Bonchi & Gill

11:00 AM - 11:50 – History of Delinquent Tax Collection in NJ

1 Contact Hour:

CTC- Enforcement,
CMFO/ CCFO- Accounting,
RMC- Records,
QPA – Office Administrative/General Duties,

PARTICIPANTS: John Baron, Esq., Foreclosure Attorney

1:10 PM – 2:00 PM – Sheriff Sales & Foreclosures – AN UPDATE ON HOW TAX SALE LIENS ARE FORECLOSED

1 Contact Hour:

CTC- Enforcement,
CMFO/CCFO- Financial/Debt Management,
RMC- Records,

PARTICIPANTS: Keith Bonchi, Esq., TCTANJ Legal Counsel

John Baron, Esq., Foreclosure Attorney

2:10 PM – 3:00 PM – New Advertising Legislation & Pennies – EXPLANATION & CLARIFICATION OF NEW LEGISLATION FOR ADVERTISING AND HOW TO HANDLE THE PENNY SHORTAGE

1 Contact Hour:

CTC- Legislation,
CMFO/CCFO- Budgeting,
RMC- Finance, Q
PA- Office Administration/General Duties,

PARTICIPANTS: Jason RMartucci, Esq., Legislative & Regulatory Affairs Officer

Fran Iliadis, CTC, Tax Collection Specialist, DLGS/DCA

3:40 PM – 5:00 PM Preventing Fraud – FBI AGENTS GIVING INSIGHT ON HOW TO SPOT AND PREVENT FRAUD IN THE OFFICE

1.5 Contact Hours:

CTC- 1.5 Ethics,
CMFO/CCFO-1.5 Ethics,
RMC 1.5 Ethics,
QPA- 1.5 Ethics,

PARTICIPANT: Ethan Johnson, FBI

THURSDAY – MAY 28, 2026
LATE ADMITTANCE (15 MINUTES) NO CEU CREDITS

9:00 AM – 9:50 AM – IT and Your Office – CHANGING TECHNOLOGY IN OUR OFFICES

1 Contact Hour:

CTC- Information Technology,
CMFO/ CCFO- Information Technology,
RMC- Information Technology,
QPA- Information Technology

PARTICIPANTS: James Pacanowki, II, CGCIO Network Administrator, City of Ventnor City

10:00 AM – 10:50 AM – Round Table: Tax Sales & Redemptions – Deep Dive – STRATEGIES FOR THE TAX SALE AND WHAT TO DO WHEN SOMETHING GOES WRONG

1 Contact Hour:

CTC- Enforcement,
CMFO/CCFO- Financial/Debt Management,
QPA – Office Administrative/General Duties,

PARTICIPANTS: Fran Iliadis, CTC, Tax Collection Specialist, DLGS/DCA
Connie Ludden, CTC, City of Trenton
Abe Conesa, CTC, City of Ewing

11:00 AM – 11:50 AM – Month End Tax Collector Reports – A Review – REPORTS REVIEWS

1 Contact Hour:

CTC- Reporting/Billing/Collection,
CMFO/CCFO- Accounting,
RMC- Finance,

PARTICIPANTS: Carl Dileo, CTC, Township of Toms River

11:00 AM – 11:50 AM – Your Budgets as Tools – HOW BUDGETS CAN BE USED TO SHOW TRENDS IN MUNICIPAL OPERATIONS – USER FRIENDLY BUDGET

1 Contact Hour:

CTC- General Secondary,
CMFO/CCFO- Budgeting,
RMC- Finance,
QPA – Office Administrative/General Duties,

PARTICIPANTS: Matthew Gallelo, CMFO, RMC, Research Analyst DLGS/DCA

1:00 PM – 1:50 PM – Tax Collection Housekeeping – DISCUSSION OF OFFICE PROCEDURES & REPORTS

1 Contact Hour:

CTC-Reporting/Billing/Collection,
CMFO/CCFO- Office Management/Ancillary Subjects,
RMC- Professional Development,

PARTICIPANTS: Danielle Peacock, CTC, Township of Lakewood

1:00 PM – 1:50 PM – Preparing for the Audit

1 Contact Hour:

CTC-Reporting/Billing/Collection,
CMFO/CCFO-Accounting,
RMC-Finance,

QPA-Office Administrative/General Duties,

PARTICIPANT: John Swisher, CPA, Suplee, Clooney & Company LLC

2:00 PM – 3:15 PM Fraud & Embezzlement – CURRENT THREATS & TRENDS IN EMBEZZLEMENT –

1.5 Contact Hours:

CTC- 1.5 Ethics,
CMFO/CCFO- 1.5 Ethics,
RMC- 1.5 Ethics,
QPA-1.5 Ethics,

PARTICIPANTS: Danielle Roguso, VP, Fraud Manager, OceanFirst Bank, N.A.

3:45 PM- 5:00 PM – StayNJ Update – UPDATE ON STAYNJ FOR CTCs & CFOs

1.5 Contact Hours:

CTC- 1.5 Legislation,
CMFO/CCFO- Budgeting,
RMC- 1.5 Finance

PARTICIPANT: Christina Quinones, Stakeholder Liaison and Community Relations Unit, Tax Practitioner/Small Business/Senior Taxpayers, NJ Division of Taxation

SPLIT SESSIONS

FRIDAY – MAY 29, 2026

LATE ADMITTANCE (15 MINUTES) NO CEU CREDITS

9:00 AM – 9:50 AM– Where to Find Everything You’re Looking For! – WHERE TO FIND LEGISLATION, STATUTES, LFNs, LICENSE RENEWAL ETC

1 Contact Hour:

- CTC- Reporting/Billing/Collection,
- CMFO/CCFO- Office Management/Ancillary Subjects,
- RMC- Records,
- QPA- Office Administration/General Duties

PARTICIPANT: Maureen Cosgrove, CTC, Township of Berkeley
Margaret Saharic, CTC, TCTANJ Executive Director

10:10 AM – 11:30 AM – Ethics with Sue J – ETHICS WITH A SMILE

1.5 Contact Hours:

- CTC- 1.5 Ethics,
- CMFO/ CCFO- 1.5 Ethics, RMC- 1.5 Ethics,
- QPA- 1.5 Ethics,

PARTICIPANTS: Susan Jacobucci, Esq.

ADJOURN

| <u>CTC</u> | <u>RMC</u> |
|--|--------------------------------|
| Enforcement..... 3 | Finance,,,,,.....5.5 |
| Legislation..... 3.5 | Professional Development.....3 |
| Reporting/Billing/Collection 4 | Ethics.....4.5 |
| General/Secondary Duties..... 2 | Records.....3 |
| Ethics 4.5 | Information Technology.....1 |
| Information Technology..... 1 | |
| <u>CMFO/CCFO</u> | <u>RPPO/RPPS</u> |
| Accounting 3 | Management/Supervision.....5 |
| Budgeting 3.5 | Ethics.....4.5 |
| Office Management/Ancillary Subjects 3 | |
| Financial/Debt Management..... 3 | <u>CPA/RMA</u> |
| Ethics 4.5 | Personal Development.....8 |
| Information Technology.....1 | Accounting.....1 |
| | Finance.....2.5 |
| <u>QPA</u> | Professional Ethics4.5 |
| Ethics4.5 | Taxation..... |
| Office Administrative/General Duties.....8 | Management..... |
| Information Technology.....1 | Auditing.....1 |
| | Computer Science.....1 |
| | *License Number CE 01098 |

Note: Max Credits—The Maximum CEUs that can be obtained are 16 for CTC, CMFO/CCFO, 15 for RMC, 13.5 for QPAs since we have two split sessions.

Session Survey – In mid-June, you will receive an e-mail requesting feedback. Please take a few minutes to give us feedback on the sessions you attended. Click on the link in the e-mail to complete the survey.

CEU Certificates – You will receive an individual e-mail for each CEU at the end of each conference day for the courses you attended.